

New Tools for the Trade: Introducing RTC Products

RTC Products – Professional Tile Tools

For many years, Barwalt Tools has been our primary supplier of tile tools. In 2024, Barwalt was acquired by Marshalltown, and since then many long-time Barwalt products have been discontinued as the company shifts customers toward higher-priced alternatives.

Because of this transition, we began searching for a supplier that could deliver the **quality tile professionals rely on—at a competitive price**. After testing multiple options, **RTC Products (Russo Trading Company)** stood out as the clear choice.

We're pleased to announce that we are now a **full-service distributor for RTC Products** and will be stocking a wide range of their tools. Our inventory will include trowels and floats, grout clean-up systems, tile spacers, knee pads, saw blades, tile cutters, marble polishing pads, diamond drill bits, mixers, suction cups, gloves, and more. RTC is also the **master importer of Sigma tile cutters**, known for their precision and durability.

Our newest **Tools Pricelist** is included with this month's Trailblazer.

To explore the full RTC catalog, visit rtcproducts.com or contact your Conestoga Tile Sales representative to receive a printed version of the catalog.

Popular RTC Products to Check Out

WrinGo Automatic Sponge Machine

Lets the machine wring out sponges to the perfect moisture level every time, improving efficiency during grout clean-up.



Spider Trowel/Float Reach Support

An ergonomic, back-saving support tool that helps installers spread thinset when working with large format tile such as 24" x 48" and larger.



Block MicroFiber Pro Sponge

A two-sided proprietary microfiber sponge that is ideal for final grout cleanup and polishing.



Python Grip Nitrile Gloves

Raised diamond texture improves grip on tile and tools, while durable 7-mil nitrile helps protect hands from abrasions, punctures, and jobsite chemicals.



Our Complete Lineup of Tool Providers

We continue to partner with leading brands to ensure installers have the right tools for every job:

- **RTC Products** – Professional tiling tools
- **Rubi Tools** – Tile saws, cutters, blades, and large-format tools
- **IQ Power Tools** – Dust-containment tile saws
- **Progress Profiles** – Lippage reduction systems
- **Hydra** – The best grout sponges you'll ever find

The Following Pricelists are Included in this Edition of the Trailblazer:

ConestogaLVT - This pricelist is no longer NET and is now classified as Price Code D for calculating your discount. ConestogaLVT includes a selection of in-stock rigid core luxury vinyl planks in a variety of wood looks, available with 12 mil and 20 mil wear layers.

Florim Stone - Florim Stone pricelist offers a selection of stocked porcelain slabs perfect for bathroom walls and vanities, fireplace surrounds, and indoor and outdoor kitchens, delivering durability, stain resistance, and style. Please note that the new pricelist includes a slight price increase on all items.

Kronos - Kronos features a large selection of 2cm porcelain pavers, ideal for outdoor spaces such as patios, terraces, roof and pool decks, balconies, and commercial areas like plazas, walkways, and driveways. The updated pricelist reflects a slight price increase on accessories and trim pieces only.

KurbX - KurbX provides innovative solutions for building waterproof, tile-ready shower curbs, helping installers save time while ensuring durability and consistency. The updated list now includes the new 3.5-gallon SeeLIT waterproof membrane, a 24-tube case of Adhesive/Sealant, and SeeLIT-Covers Curb Covers for added protection and finishing options. Please note that the new pricelist reflects an approximately 5% price increase across existing products.

Milestone - Milestone offers a wide range of Made in the USA porcelain products for both floor and wall applications, including traditional porcelain tile, 2cm porcelain pavers, 6mm porcelain panels, and 12mm porcelain slabs, including convenient prefab slab offerings. Please note that the new pricelist reflects a slight price increase on most products.

Natural Stone - This private label collection features a variety of marble and natural stone options, along with a growing selection of ceramic and porcelain wall tile. New additions include a 5" x 5" option in the Lake Como series, Dolce Wall Fluted 2.5" x 10", and Bliss Bars, an 8" x 8" decorative 3D kit-kat style wall tile, adding even more design possibilities for feature walls and backsplashes.

PermaBase - PermaBase is a trusted line of cement and foam tile backer boards designed to provide a durable, moisture-resistant foundation for tile installations in both residential and commercial applications. This marks the first price increase in nearly three years; however, there is no price increase on the 1/2" Foam Tile Backer, which remains unchanged.

Roca - Roca Tile offers a wide range of stylish porcelain and ceramic tile collections designed for both residential and commercial floor and wall applications. The new pricelist introduces many new series that will be rolling out over the coming months, and they will be added to our website as they become available. Please note that existing products have received a slight price increase.

To access our online Excel Pricelists please go to <https://www.conestogatile.com/pricelists>

DISCONTINUED

APE

Calacatta Slow - Entire Series.

Onyx Slow - Entire Series.

FIANDRE

Royal Marble - Entire Series.

French Clay - The 3" x 6" Mosaic format in all colors.

Shellstone - The Multicolor 1" x 2" Brick Random Mix Mosaic only.

JEFFREY COURT

Chapter 1 Suite Glass - 3/4" Penny Round Mosaic only in all colors.

LUNGARNO

London Metro - Entire Series.

MEDITERRANEA

Chicago - 8" x 8". 8" x 16" and 16" x 16" Field Tile, 3" x 3" Mosaic and 2-5/8" x 16" Bullnose formats only in all colors.

Neptune - Entire Series.

ROUNDINE

Angel Heart - 24" x 48" Polished Field Tile, Hexagon Mosaic & Line Mosaic formats in color Light Blue only.

GENERAL

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Sorbetto - Our List Price for the 1.5" x 12" Field in all colors has been reduced to \$9.95 SF effective immediately.