

October 2025



LATICRETE Breakfast Seminars Coming This September



This September, Conestoga Tile is excited to host **LATICRETE breakfast seminars at all three of our locations**—a perfect opportunity to learn from industry leaders while enjoying a complimentary morning meal with fellow professionals.

Attendees will experience **live demonstrations** of LATICRETE's newest solutions, including:

- **One-Step MultiMax™ Mortar**
- **NXT® Pedestal System**
- **Sure Set® LHT Mortar**
- **Profiles and Edge Trims**

Plus, companies that attend will have access to **exclusive promotional pricing: 55% off select LATICRETE products on all orders placed from September 23 to October 15**—an opportunity reserved just for seminar participants.

Event Dates & Locations:

- **Sterling, VA** – Tuesday, September 23
- **Columbia, MD** – Wednesday, September 24
- **Harrisburg, PA** – Thursday, September 25

All sessions are from 7:30AM - 9:00AM. Breakfast will be provided.

Don't miss your chance to see these innovative products in action, connect with LATICRETE experts, and secure **event-only savings**. Seating is limited—**reserve your spot today!**

RSVP to Sheri Clouser by calling **1.800.422.6860 ext 4200** or email **shericlouser@cctd.com**

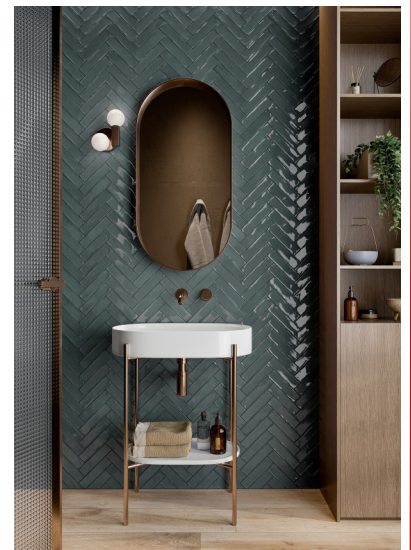
Bring Bold Color to Your Designs with Rondine Marrakech

Make a statement with **Rondine Marrakech**, now in stock at Conestoga Tile. This **glazed porcelain tile** comes in two versatile sizes—**4x4** and **2x8**—and is stocked in **eight glossy, vibrant colors** designed to bring energy and character to any space.

Perfect for walls or interior residential floors, Marrakech combines handcrafted appeal with the strength of porcelain. Its durability also makes it a stylish option for select outdoor wall applications, giving you even more design possibilities.



Whether you're creating a colorful backsplash, a spa-inspired bathroom, or a bold floor design, **Rondine Marrakech transforms everyday surfaces into unforgettable features.**



Hanover, PA

Harrisburg, PA

Columbia, MD

Sterling, VA

The Following Pricelists are included in this edition of the Trailblazer:

To access our online Excel Pricelists please go to <https://www.conestogatile.com/pricelists>

The following price lists have received tariff-related increases now that the tariffs have been finalized: **Ascot, Cerdomus, Edimax, Marble Sills, Mariner, and NovaBell**. Please review the updated lists to ensure your pricing remains current. We're also excited to announce a new stocked series from **Mariner – Sanctuary**. Inspired



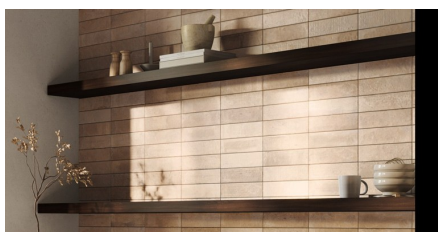
by delabr  plaster, Sanctuary blends the charm of the past with today's design trends. This glazed porcelain series is suitable for both wall and floor applications, featuring textured layers and glossy ripples that add distinctive character to any space. Conestoga Tile will be stocking **Sanctuary** in four colors, available in 4x12, 12x24, and two mosaic options.



Florida Tile - The new Florida Tile pricelist is now available, proudly made in the USA, with a slight price increase and two exciting new series. **Artecrete** blends urban design with the raw beauty of concrete, inspired by industrial and Brutalist architecture. It comes in five colors with two field tile sizes, a 12x24 deco, and mosaics.

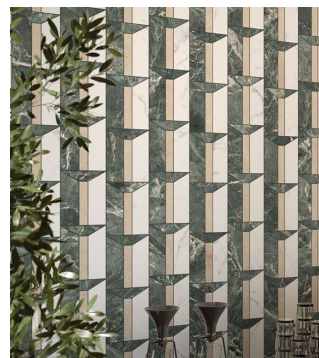
Claymont reinterprets handmade terracotta for modern spaces. With a soft matte finish, subtle plaster relief, and ten earthy colors, it's offered in a variety of small-format sizes, including unique cross and star shapes. Designed for both residential and commercial interiors, Claymont is durable porcelain suited for floors, walls, and backsplashes.

Mercado - The new Mercado (Portobello) pricelist includes a slight price increase on most items and the addition of eight exciting new series: **Arca, Breccia, Haptic, Hudson Valley, Onyx Unique, Sintese, The Edge, and Thera**. From the warmth of wood looks and the vibrancy of colorful wall tiles to the elegance of marble-inspired designs, this expanded collection has something for every design vision. These series will be arriving in our showrooms over the next few weeks, beginning with **Hudson Valley**. Drawing inspiration from the historic architecture of New York's Hudson Valley, this collection embodies the strength and character of timeworn brick. Offered in eight matte colors and a 2.5" x 9" size, Hudson Valley delivers a rustic, handmade feel that adds rhythm,



warmth, and authenticity to any space. Stay tuned as the remaining series arrive soon — each one offering unique textures, colors, and styles to spark creativity in your next project.

Panaria - The latest Panaria pricelist features a slight



price increase and three exciting new U.S.-made collections. **Luxe Ensemble** offers five unique marble looks in multiple field tile sizes with Luxe and Soft finishes, plus 2x2, diamond, and Ingot Mix mosaics. We will be stocking 12x24 in Soft, 24x48 in both finishes, and 2x2s. **Moondance** features five soft stone-look colors

available in three sizes, a stylish trapezoid mosaic, and a 2cm option for seamless indoor-to-outdoor transitions. **Terrazzo** brings a fresh porcelain interpretation of the classic material, offered in four colors and two large-format sizes. With these additions, Panaria continues to deliver style, performance, and U.S.-made quality.

The new **Schluter, Schluter-DITRA-HEAT, and Schluter-KERDI-BOARD** pricelists are now available. Recent tariffs on aluminum, steel, and other key materials have significantly raised costs. While Schluter has worked to offset these increases, a modest price adjustment is necessary to maintain the quality and reliability you expect. Alongside the updated pricing, new products have been introduced. The **DILEX-STF** is a heavy-duty expansion joint profile with an interlocking center section. **Kerdi-Line Drain Grates** are now offered in new finish options. The Kerdi-Board pricelist also features the new Schluter **DESIGN-NICHE**, a prefabricated, powder-coated aluminum shower niche. Fully waterproof and available in five colors, it installs quickly and can be set flush or with a reveal edge, bringing sleek, functional storage to showers, bathrooms, and other wet areas.



Be sure to visit the New Products section on our website to explore the latest additions as they arrive. Fresh designs are added regularly, so check back often for inspiration and updates.

<https://www.conestogatile.com/products/new/>

ADDED

CONCERTI

Luxor - Ceramic Wall Tile.

Milton - Ceramic Wall Tile.

Milton Ridge - Ceramic Wall Tile.

Zahara - Porcelain Floor & Wall Tile.

An updated Concerti pricelist can be downloaded from our website: <https://www.conestogatile.com/pricelists/>

DISCONTINUED

CONCERTI

Cava - Entire Series.

Empire - Entire Series.

FLORIDA

ContinentDP - 6" x 12" P36C9 Cove Base and 1" x 6" PB3169 Cove Base Outside Corner only in all colors.

DivinityHDP - Entire Series.

Emotive - 4" x 9" Trapezoid Field and 3" x 12" L3x12 Listello only in all colors.

NaturaHDP - Entire Series.

Pietra Art Bliss - Entire Series.

Aventis - Entire Series. (Previously announced on 5/29/25)

East VillageHDP - Entire Series. (Previously announced on 3/21/25)

Tempo - 12" x 35" Flat Glossy Wall Field Tile and 12" x 35" Curve Glossy Wall Field Tile formats in all colors only.

IMOLA

Koshi - Entire Series

LATICRETE STONETECH

Dupont StoneTech Clean - Oil Stain Remover in both the 3 oz. #ST322-0603-11 and Pint #ST322-0616-11 sizes

Dupont StoneTech Clean - Revitalizer Cleaner & Protector Ready-To-Use - Cucumber in both the 24oz. Spray #ST328-0624-12 and Gallon #ST328-0401-12 sizes. (Laticrete is in the process of reformulating and anticipates completion by September 2025.)

Dupont StoneTech Protect - Grout Release in the Gallon #ST305-0401 size.

Dupont StoneTech Protect - Heavy Duty Exterior Sealer in the Quart #ST308-0632 size.

Dupont StoneTech Protect - Heavy Duty Grout Sealer in the 24 oz. Spray, ST306-0624, Quart, ST306-0632 and Gallon, ST306-0401 sizes.

Dupont StoneTech Protect - Impregnator Pro Sealer in the Pint #ST317-1216 and Quart #ST317-0632 sizes.

Dupont StoneTech Protect - Stone, Tile & Grout Sealer in the Quart #ST335-0632 and Gallon #ST335-0401 sizes. (Recommended substitute from Laticrete is Heavy Duty Sealer #ST309-0632 and #ST309-0401.)

Dupont StoneTech Enhance - Enhancer & Sealer in the Quart #ST303-0632 and Gallon #ST303-0401 size.

Dupont StoneTech Enhance - High Gloss Finish & Sealer in the Quart #ST311-0632 and Gallon #ST311-0401 size. (Laticrete is in the process of reformulating and anticipates completion by September 2025.)

Dupont StoneTech Enhance - Semi Gloss Finish & Sealer in the Quart #ST336-0632 size. (Laticrete is in the process of reformulating and anticipates completion by September 2025.)

Dupont StoneTech Enhance - Stone Polish in the 24 oz. Spray #ST313-0624 size.

Dupont StoneTech Restore - Honing Powder - 180 #ST312-0630-180, Honing Powder - 280 #ST312-0630-280, Honing Powder - 400 #ST312-0630-400, Honing Powder - 600 #ST312-0630-600 and Honing Powder - 800 #ST312-0630-800 in the 1.9 lb. Canister size.

PAMARVA

Classic - The following formats in all colors: 12" x 12" Matte Field, 3" x 12" Matte Bullnose, 3" x 6" Matte Field, 6" x 12" Glossy Field and 3" x 6" Glossy Bullnose only. Colors Pulpis Grey & Pulpis Moca only in all formats. (Discontinued by Manufacturer)

Malena - The following formats in all colors: 10" x 16" Glossy Field and 3" x 10" Glossy Bullnose only. (Discontinued by Manufacturer)

QUESTECH

All Questech Series/Products.

After 35 years of proudly manufacturing their proprietary Questech metal and delivering high-quality, American-made products, Questech Corporation will be closing.

Although Questech products have always been 100% sourced and manufactured in the USA, persistent supply chain disruptions and declining consumer confidence in the housing market have significantly impacted their business.

ROCA

Color Collection - Bright (Colors of the Year) - Color U709 Sage Green 3" x 12" Field Tile format.

Stardust - Entire Series.

VALLELUNGA

Marble - Entire Series.

GENERAL

APE

Hefesto - Ape informed us that this product should NOT be used in wet areas.