

June 2025

Congratulations to Linda Jablon Winner of the Stone Impressions Spring Flatlay Contest!

We are excited to share that Linda Jablon, manager of our Columbia, MD showroom, is this year's *Stone Impressions Flatlay Contest* winner! This annual contest invites designers and tile enthusiasts to submit a spring-inspired flatlay using any of Stone Impressions' stunning tile designs—and Linda's flatlay stood out from the rest.

Follow Stone Impressions on Instagram to see more of their stunning products and stay updated on future contests. And if you're feeling inspired, visit one of our Conestoga Tile showrooms to experience these beautifully crafted stone tiles in person. You can also reach out to your Conestoga Tile sales representative to explore how to feature Stone Impressions in your own showroom.

Great job, Linda—we're proud of you!



Navigating Tariff-Related Challenges: Manufacturer Updates and 2025 Pricing

The ongoing uncertainty and fallout from current tariff implications have prompted our manufacturers to respond in a variety of short-term ways. While some have opted to maintain their current course and await further clarity, others have implemented moderate price increases. In contrast, several international vendors have chosen to absorb some of the cost burdens by offering incentives to preserve existing price structures.

As we work through this evolving landscape, we remain focused on minimizing the impact of these changes wherever possible. Like many of our vendor partners, we are hopeful that the situation stabilizes in the near future, allowing for a return to predictable and steady pricing.

The pricing information included in this edition of Trailblazer reflects updates from manufacturers directly affected by these developments. This includes adjustments from **Ape, Concerti, Harmony, Lunada Bay Tile, Serenissima, Pamarva**, and several divisions of Laticrete—namely **Laticrete, Laticrete Strata Heat, Laticrete StoneTech, and Laticrete Profiles**. Price increases for these vendors generally fall within a range of 2% to 7%.

While the majority of these updates are focused on pricing adjustments, we also want to highlight exciting product innovations from Laticrete slated for 2025. These include groundbreaking waterproofing membranes and expanded offerings in trims, profiles, and pedestals—strategically designed to help you increase sales and gain a competitive edge in the market.

We appreciate your continued partnership as we navigate these industry shifts together and will continue to keep you informed with timely updates and support.

To access our online Excel Pricelists please go to <https://www.conestogatile.com/pricelists>

ADDED

BATI ORIENT

BEGR03 Grey Concrete Circle Mix Mosaic
BEGR04 Grey Concrete Multi Star Mix Mosaic
BEMI13 Red White Square Mix Mosaic
BEMI14 Grey Mix Square Mix Mosaic
BERO01 Red Concrete Circle Mix Mosaic
BERO02 Red Concrete Multi Star Mix Mosaic
BOFO03 New Fossil Wood Brick Mosaic
GAMI100 Multicolor Sliced Pebble Mosaic
GAMI101 Multicolor Sliced Pebble Mix Mosaic
MABE134 Beige Marble 1" x 6" Baguette
MABL125 White Marble 1" x 6" Baguette
MAGR122 Hexagon Grey Mix Honed Marble 4" x 5"
MAMI197 Hexagon Beige Brown Mix Honed Marble 4" x 5"
MAMI198 Blue Mother of Pearl Glass Mix 1" x 1"
MAMI199 Blue Mother of Pearl Glass Mix 1/2" x 1" Brick
MAMI203 Black Marble & Black Ceramic Picket & Square Mix
MAMI204 White Mix Marble & White Ceramic Picket & Square Mix
MAMI205 Beige Marble & Off White Ceramic Picket & Square Mix
MAVE04 Green Bali Stone 4" x 4"
MEMI66 Multicolor Round Aluminum
MEMI67 Wood Look Round Aluminum
VEBE09 White Beige Frosted Glass Round Pebble
VEBE10 Beige Mix Frosted Glass Brick 2" x 6"
VEBL65 White Blue Frosted Glass Round Pebble
VEGR56 Grey Mix Frosted Glass Brick 2" x 6"
VEMI169 Multicolor Frosted Glass Round Pebble
VEMI170 Beige Blue Mix Frosted Glass Brick 2" x 6"

CONCERTI

Caliza - Ceramic.
Gibraltar - Porcelain.
Italia - Colors Florence Beige, Florence Gray, Milan Beige, Milan Gray and Venice added.
Slate - Versailles Pattern added to color Black Blizzard only.
Vintage - 2.56" x 7.87" x 5/16" Flat Field Tile format added.

EDIMAX

Symphony - High Definition 3D Technology Glazed Porcelain

FLORIDA TILE

Artecrete - Color Body Glazed Porcelain - A

pressed concrete look.

IMAGERY MOSAICS

Imagery Mosaics - 2" Hexagon, Fan, and Leaf Natural Stone Mosaics have been added. They are available in two colors, Carrara and Wooden White.

LUNGARNO

Burlington - 24" x 24" Antislip 2cm Porcelain Tile.

Carrollton - 3" x 12" Undulated Field Tile format added and is available in color White Gloss only.

PAMARVA

Cabana - Timeless elegance meets modern artistry in the Cabana collection. The thoughtfully crafted array of pebble mosaics conjures a harmonious, organic ambiance, inviting serenity, and a deep connection to the beauty of nature.

PANARIA

Terrazzo - Glazed Porcelain

ROCA

Artecrete - Color Body Glazed Porcelain - A pressed concrete look.

Baltic - Color Body Porcelain.

Harmony - Glazed Ceramic Wall.

Onice Supreme - Glazed Porcelain.

Pavers - Colors Cortona Antracita, Cortona Gris, Piamonte Gris and Toscana Arena added.

Serena - Glazed Porcelain.

SCHLUTER

DILEX-AHK - Now also available in Trendline Matte colors Matte Black (MGS) and Matte White (MBW).

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DILEX-STF - A maintenance-free expansion joint profile system made of aluminum.

KERDI-LINE - Closed Design (A) and Perforated Design (B) Grate Assemblies now also available in Trendline colors: Bronze (TSOB), Cream (TSC), Dark Anthracite (TSDA), Greige (TSBG), Ivory (TSI), Pewter (TSG), Stone Grey (TSSG) and Matte White (MBW).

KERDI-LINE-A - An adaptor kit designed to convert a traditional clamping ring drain to a KERDI-LINE linear drain when removal of the

ADDED continued

SCHLUTER continued

clamping ring drain is not practical (e.g., when it is set in concrete slabs).

KERDI-LINE-FC - Cover Plate now available in Trendline colors: Bronze (TSOB), Cream (TSC), Dark Anthracite (TSDA), Greige (TSBG), Ivory (TSI), Pewter (TSG), Stone Grey (TSSG) and Matte White (MBW).

KERDI-LINE-VARIO - Now available in nine Trendline colors: Bronze (TSOB), Cream (TSC), Dark Anthracite (TSDA), Greige (TSBG), Ivory

(TSI), Pewter (TSG), Stone Grey (TSSG), Matte Black (MGS) and Matte White (MBW).

KERDI-SHOWER-CB - New 1"-thick compensation board is used to accommodate the adaptor ring height when installing the KERDI-DRAIN-A adaptor in conjunction with the KERDI-SHOWER-T/TS/TT shower trays.

DISCONTINUED

APE

Hamptons - 4" x 5" Kirk Triangle Field in all colors. Colors Acqua and Smoke only in all formats.

CONCERTI

Limestone - 4" x 12" and 6" x 24" Field Tile, 2" x 2" Mosaic, Small Herringbone Mosaic, 12" Chair Rail and 5/8" x 12" Pencil formats only in colors Faro (Honed), Orval (Honed) and St. Bernardus (Honed).

Marble - Entire Series. (Color White Venatino (Honed) in all formats and finishes.)

COTTO D'ESTE

Grunge - Entire Series.

MEDITERRANEA

Boardwalk - 6" x 24" Field Tile format only in all colors.

Modern Slate - 24" x 48" x 8mm Field Tile format only in all colors.

MILESTONE

Layers - Entire Series.

Stonefire - Entire Series.

ROCA

Bianco Venatino - Unpolished 2" x 2" Mosaic and 3" x 12" Bullnose only.

Cararra - Entire Series.

Color Collection - Bright Group 0 Colors - S4449 Bullnose and SN4669 Bullnose Corner formats in color U761 Tender Gray only.

Color Collection - Bright Group 2 Colors - Colors U726 Cobalt and U769 Dark Gray in 6" x 6" Field Tile and S4369 Bullnose w/6" Edge formats only.

Color Collection - Bright Group 4 Color - S4449

Bullnose and S4369 Bullnose w/6" edge only in color U739 Red Pepper.

Color Collection - Matte Group 0 Colors - S4639 Bullnose w/3" Edge and S4310 Bullnose formats only in color U289 Taupe.

Decorative Accents - 2-1/2" x 6" Victorian Chair Rail in colors 759 Black and 072 Snow White only.

Downtown - Color Antracita in the 12" x 24" Field tile format.

Flow - 4" x 16" Field Tile format in colors Dark Gray, Frost, Lavender, Peacock Green, Tender Gray and White only.

Maiolica - 2" x 10" Victorian Chair Rail and the 2-3/4" x 10" Cornice Listello only in all colors. 1/2" x 10" Pencil Liner in colors Blue Steel and Taupe only.

Maiolica Floor - Color White only in the 8" x 8" Matte Field Tile format.

Marble Platinum - Color Platinum Lux only in the 24" x 48" Field Tile format.

Nolita - 2" x 2" Mosaic format only in all colors.

Ombre - Colors Desert Sand, Pure Black and Sable Blanc only in all formats.

Pavers - Color Archstone Silver only.

Piasentina - 24" x 48" Polished and Unpolished Field Tile formats in all colors. 12" x 24" Unpolished Field Tile format in color Smoke only.

Positano - 12" x 24" Polished/Rectified Field Tile, 2" x 2" Unpolished Mosaic and the S43C9 3" x 12" Unpolished Bullnose formats in all colors.

Seattle - 24" x 24" Unpolished/Rectified Field Tile format in all colors. 24" x 48" Polished/Rectified and Unpolished/Rectified Field Tile formats in all colors.

Slabs - Color Althos Polished in the 48" x 48" Rectified Field Tile format. Color Marble Parana

DISCONTINUED continued

ROCA continued

Polished in the 48" x 98" Rectified Field Tile format. Color Agata Arena in all formats.

Statuary - 3" x 9-1/2" S439 Bullnose only.

Tribe - Entire Series.

SERENISSIMA

Fuoritono - 5.5" x 10" Rhomboid Field in color Grigio Matte (Opaco) only.

GENERAL

FLORIDA TILE

Ainslee ParkHDP - The 12.1" x 24.4" ceramic wall tile size is changing to 12" x 24" as inventories of the previous size at Florida Tile are sold. The new 12" x 24" x 7mm packaging will be 15.50 SF/CTN.

AlustraHDP - Now stocking the 24" x 48" Matte Field Tile in colors ALU10 Majestic White Lasa and ALU20 Imperial Gold Calacatta only.

Indulge - Now stocking the following formats: 12" x 24" Matte and Polished Field Tile in all colors. 24" x 48" Matte and Polished Field Tile in colors IND50 Breccia Capraia and IND50P Breccia Capraia only. The Matte M12 2-1/2" x 2-1/2" Mosaic in all colors. The Polished P43N9 3" x 24" Bullnose in all colors.

MILESTONE

Jem - The sheet size of both the Matte and Polished 2" Hexagon Mosaic has been corrected to 10-7/8" x 10-1/2", (0.79 SF/Sheet).

SCHLUTER

ALL-SET, SETA50G (Grey) - Production of has been suspended until further notice. Schluter will not be accepting backorders for this item.

Schluter ALL-SET White (item SHSETA50W) **remains available; please note that no pricing adjustments will be possible.**