

This is just a reminder that we have extended our showroom hours on Tuesdays and Saturdays to accommodate more of your customers. Currently, we have extended hours on:

Tuesday	10am to 8pm
Thursday	10am to 8pm
Saturday	9am to 2pm

Your clients will always be treated in a professional manner and since we operate solely on the wholesale side of the market, you can be confident in knowing that all purchases are directed back to you, our customer. Thank you for your continued support of our showrooms.



Florida Tile's winter/spring promotion continues through April 30th with reduced prices on the popular Ankara, Contessa and Mendocino lines.

PRODUCT	SIZE	REGULAR LIST	SALE PRICE*
ANKARA	12" x 12"	\$4.80SF	\$3.95SF
	4" x 4"	\$4.75SF	\$3.75SF
CONTESSA	12" x 12"	\$3.50SF	\$2.75SF
MENDOCINO	12" x 12"	\$4.75SF	\$3.95SF
	4" x 4"	\$4.70SF	\$3.75SF

* STANDARD TRADE DISCOUNTS WILL APPLY TO THE NEW LIST PRICES

Change in Mailing Address

Please remember, our Accounts Receivable department moved to our Hanover location. Therefore, when paying your invoices by mail, please send them to:

Conestoga Ceramic Tile
401A Moulstown Rd
Hanover, PA 17331

Additionally, if you pay your invoices by our Chax program, please fax your check copies to our Hanover location at fax number 717-637-2581, Attention Kim Staub.

March, 2009

Delivery Policy

for orders less than 25 lbs.

In an effort to save money for our customers, **CONESTOGATILE** will make efforts to identify delivery orders of 25 lbs. or less that are scheduled to be delivered by our truck and ship them by way of UPS Ground the day before the delivery is to be made. When this occurs you will be charged a \$25.00 delivery fee rather than the \$39.00 delivery fee. This \$25.00 fee includes the administrative fee of identifying the order for eligibility, packaging the order for small package shipment and the cost of the actual shipment.

We will identify these orders the day before delivery is to be made and therefore the order should arrive on the same day that your customer service rep. had arranged with you.

Identifying orders that are 25 lbs. or less is a labor intensive and manual act in the warehouse that takes place at the end of the day. We won't always have the manpower to do this so in the event that we ship the order on our truck, you will be responsible for the \$39.00 delivery fee.

PLEASE NOTE: When you are placing your order and it is less than 25 lbs. and it is going to be the only order you are expecting, please be sure to have us ship it via UPS. By doing this you will allow us to avoid the administrative fee of identifying the order. This will bring your delivery cost down below \$25.00 as you will only be paying for the UPS charge and the handling charge of \$10.00.

Enclosures - Price List

Antigua - This decorative line from Brazil is primarily shown in our showrooms along with some selected dealer showrooms throughout the region. It has been a while since we updated the price list to include the latest offerings. The entire collection can be viewed through our manufacturer listing at www.conestogatile.com.

Laufen - Alcazar and Onda have been added to inventory providing additional entry level builder offerings and price point selections at retail. Both porcelain products have nice visuals on neutral color tones. Onda also includes a large format wall size as well.

Summitville - Their core offering continues to be centered on quarry tile, industrial floor brick and thin brick from the manufacturing plant in Ohio. **Summitville** also produces a variety of specialty setting materials to compliment the commercial applications for their products.

Upcoming Promotions

Looking for a way to add more profits to your bottom line...take a look at our March promotions on **Laticrete** PermaColor grouts and Fin-Pan ProPanel backer board. Both products provide you with the opportunity to upgrade your sale and ultimately provide the end user with a superior installation. See the attached flyer for all of the details.

Questech Dorsett

Ask your **CONESTOGA TILE** sales representative to preview the **Questech** Dorsett collection of decoratives and natural stone. **Questech** is one of our fastest growing lines and can be incorporated into almost any project imaginable. The two tower display set showcases the entire line, all of which is in stock at **CONESTOGA TILE**.

Discontinued

Jeffrey Court

Chapter 8 Athena Series - Entire Series

Laufen

Illusion - Entire Series
Navarre - Entire Series
Palace - Entire Series
Tiberius - Entire Series
Verona - Entire Series

Nuheat

Thanks to all of our customers who helped make February's **Nuheat** promotion a success. There is no better time of the year to promote Nuheat and the benefits of in-floor heating, comfort underfoot that can be enjoyed for the life of the floor.