



VOLUME 29

NO. 7

September, 2008

CONESTOGA TILE presents Tile Concepts 2008

Please reserve the date of October 16th, 2008 and join us in Gettysburg, PA for a full day of education, product knowledge, demonstrations, product showcases and display opportunities all under one roof with plenty of food and outstanding offers. Please see the enclosed show details and registration form that covers this exciting opportunity for everyone involved in the ceramic tile industry.

Congratulations

Barbara Hamilton of Ceritalia USA of Parker Ford, PA for winning our June Fax Promotion. Barbara won a \$300 VISA gift card for faxing or emailing her orders to us.



Happy Labor Day

Our offices and warehouses will be closed on Monday, September 1. Our showrooms will be open on Saturday August 30.

Change in Mailing Address

Please remember, our Accounts Receivable department moved to our Hanover location. Therefore, when paying your invoices by mail, please send them to:

Conestoga Ceramic Tile
401A Moulstown Rd
Hanover, PA 17331

Additionally, if you pay your invoices by our Chax program, please fax your check copies to our Hanover location at fax number 717-637-2581, Attention Kim Staub.

September, 2008

Enclosures - Price Lists

American Olean - Updates have been made to include all of the size and color changes to their wall tile and unglazed mosaic collections. In addition, selected products that are imported by **American Olean** were increased in price due to the continued weakening of the US Dollar versus the Euro. All new products received for dealer library displays in 2008 have been included as well.

Caribe - We have added a number of newly designed mosaics to our original color collection and have also added the color Noce in the full compliment of sizes as well. An updated display featuring all the **Caribe** travertine and slate products is now available. As a reminder, the decorative listels and medallions that are not stocked by **CONESTOGA TILE** are shipped directly to our customers from Phoenix, AZ.

Laticrete - Due to increased energy costs, certain products have been affected in price and Laticrete was forced to raise prices on polymer modified thin-sets and sanded grout, Spectralock liquids and HydroBan.

New products being introduced include:

PermaColor Grouts - offers the maximum performance in cement-based grout. No blotchiness, easy to install and clean, reinforced with Kevlar and is fortified with Microban to resist mold and mildew. One type for wall and floor and one price point for all colors.

125 Sound and Crack Adhesive - provides incredible sound transmission protection while simultaneously protecting the tile or stone finish from any cracking from the substrate through the tile or stone finish. 125 is a combination of a special liquid latex, rare rubber fillers and reinforcing fibers for strength - giving it the ability to do what the others can not do - provide unmatched flexibility and sound deadening performance.

312 Vapor Reduction Membrane - is a 3 component, roller applied epoxy coating used over concrete substrates to reduce vapor to below 3 lbs/1000 ft/24 hour and is compatible with vinyl, wood, epoxy, ceramic tile, stone and other floor covering products.

Royal Mosa - represents an across the board price increase resulting from the US Dollar versus the Euro imbalance.

General Information

Florida

Pietra Art Chiseled Edge - Packaging Change
Ivory and Noce

8"x 8" and 8" x 16" 7.12 SF/CTN

Pietra Art Travertine - Additional Sizes

Light Travertine and Noce

3" x 6" and 6" x 6" 5.81 SF/CTN \$11.30 SF

Giallo

3" x 6" and 6" x 6" 5.81 SF/CTN \$12.05 SF

Light Travertine

24" x 24" 320 SF/CRATE \$14.40 SF

(full crate only)

Noce

24" x 24" 260 SF/CRATE \$16.35 SF

(full crate only)

Catalog

Pg. 30 Retro Classic - Room scene description - Black 3" x 6" and 6" x 6" should be 50605 not 50606

Pg. 54 Pietra Art Classics Mosaics - Incorrect picture for T-709/M125/8 Honey Onyx

Pg. 56 Pietra Art Granite and Marble - GM015/New Venetian Gold and GM017/ Sapphire Blue pictures reversed

Island Rock

12" x 12" Interlocking sheet is now

.98 SF/SHEET not .77 SF/SHEET

New codes start with SBS ISL

Two different sizes can not be used together

Laticrete

We now stock Laticrete grout in 10 lb bags in colors:

1539 Mushroom, 1561 Parchment,

1523 Antique White, 1540 Latte,

1530 Sand Beige, 1524 Grey,

1517 Marble Beige, 1585 Almond,

1535 Mocha and 1544 Bright White

Discontinued

Caribe

Accents - Angie and Jennifer 3" x 12" Only

Accessories - All corner soap shelves

Cordone Accents - Entire Series

Torello Accents - Color Caffe Only